

Iosif Galea

Compliance Officer

Malta | Gambling & Casinos

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Iosif Galea's Overview

Current	Compliance Officer at Lotteries and Gaming Authority
Past	Sales Supervisor at General Soft Drinks Co. Ltd Assistant Food and Beverage Manager/Duty Manager at Corinthia Hotels International Food and Beverage Cost Controller/Duty Manager at Corinthia Jerma Palace Hotel see all
Education	University of Nevada-Las Vegas University of London Diploma in Hotel Operations and Management see all
Recommendations	10 people have recommended Iosif
Connections	500+ connections
Websites	Company Website

Iosif Galea's Summary

THEME PARKS & FECs

* (Theme Parks) Ability to oversee the day-to-day operations of the theme park. Construction, Design and Budgeting for Amusement and theme Parks;

* Management of operation attractions, including theme parks, museums, zoos, waterparks, circuses, and aquaria

* Designing rides, attractions, and/or overall park layout for an amusement or theme park

Specialties

Catering & Hospitality Management
Restaurant Management
Catering Cost & Quality Control
Event Planning & Organisation
Theme Parks & Funfairs

Iosif Galea's Experience

Compliance Officer

Lotteries and Gaming Authority

Government Agency; 51-200 employees; Gambling & Casinos industry
December 2007 – Present (4 years 11 months) | Malta

- Licensing and Post-Licensing at the LGA;
 - Investigations on gaming systems/licensed operators;
 - Preparing and Issuance of Administrative Fines;
 - Investigations on Gaming System Liability Reports and Clients Accounts;
 - Preparing and Issuance Suspension/Cancellation of Licenses;
 - Approving Changes in Company Beneficial Owners;
 - Approving Share Transfers and Restructuring of Companies;
 - Approving Transfer of Licences;
 - Preparation and Issuance of Termination of Licences/Closure of Licences;
 - Organising Data Extractions from servers in Data Centres;
 - Preparing and Issuance of Warnings to Licensee;
 - Preparing of Letters of Good Standing in favour of Licensed Operators;
 - Member of the Enforcement Management Committee (Remote Gaming & Land Based Enforcement);
 - Investigating the Audited Accounts and Financial Statements.
- Others:
- Participated in the review of Casino Tender review at MIMCOL;
 - Participated in research studies regarding new licensing structures mainly Fantasy Football, Spread Betting, Reverse Auctions and Skill Games;
 - Participated in six (6) consecutive Events/Expos attended by the Lotteries and Gaming Authority in EIG, Betting Show and ICE, BEGE Gaming Expo;
 - Participated in the preparation of technical documentation of the Gaming Devices and Amusement Machines regulations;
 - Participated in the review of the National Lottery Tender review in conjunction with Malta Government Privatisation Unit.

Sales Supervisor

General Soft Drinks Co. Ltd

April 2007 – December 2007 (9 months)

- * Assisting the Sales Manager in leading, directing and motivating the sales team in order to achieve the overall corporate sales objectives;
- * Assisting the Sales Manager in revising and implementing the sales strategies plans;
- * Assisting the Sales Manager in generating sales opportunities by identifying appropriate business targets;
- * Assisting the Sales Manager in providing a professional and excellent level of customer service with existing and new customers;
- * Supervising the sales team shifts;
- * Handling customer issues, resolution and communicating escalated issues to the Sales Manager.

Assistant Food and Beverage Manager/Duty Manager

Corinthia Hotels International

Partnership; 1001-5000 employees; Hospitality industry

April 2005 – April 2007 (2 years 1 month)

- Ensuring the smooth running of Panorama Restaurant (550 covers), Nautico Bar & Grill (250covers) and Banqueting and Events (550 covers),
- Directing and effectively managing all aspects of the catering business and ensuring the highest standards of food quality, presentation and service,
- Ensuring compliance to all health, safety and Hygiene Legislation,
- Recruiting, Inducting and Training Food and Beverage Operatives,
- Identifying, Monitoring and meeting service levels, cost and revenue,
- Maximising the potential income and profits of the Catering Outlets,
- Responsible for the Daily Cash Reconciliation of Catering Functions,
- Keeping up to date with current catering trends and developing new catering marketing strategies,
- Monitoring and Controlling the financial performance of the catering operation,
- Preparation of budgets and forecasting,
- Weekly scheduling of Kitchen Operatives and Food and Beverage Service Operatives complying with the Budgeted weekly payroll,
- Effectively managing budgets including monitoring and controlling revenue and cost targets working closely with the Head Chef,
- Identifying areas requiring maintenance, kitchen equipment troubleshooting and maintenance, purchasing of equipment and supplies for the operation,
- Liaising with the Head Chef to ensure smooth service between the kitchen and Food and Beverage outlets. Ensuring all cash, charge, float and till procedures are carried out in accordance with company policy,
- Assisting the Food and Beverage Director in the review of all food, service, beverage and hotel supplies related costs and consumptions,
- Evaluating the Catering Outlets Business performances, post event customer satisfaction follow-up and instituting customer surveys,
- Undertaking the role of Duty Manager according to the manager's roster thereby ensuring the smooth running of the hotel in all areas.

Food and Beverage Cost Controller/Duty Manager

Corinthia Jerma Palace Hotel

Partnership; 1001-5000 employees; Hospitality industry

January 2000 – April 2005 (5 years 4 months)

- Ensuring all receipts and stores issues are posted in Fidelio and that all costs are recorded accurately,
- Monitoring and checking all stock issues and posting internal transfers,
- Conducting end of month Stock Takes in Main Kitchen, Satellite Kitchens and Bar Outlets,
- Producing a monthly F&B Cost Control report for senior management detailing achieved cost against budget and inventory results,
- Monitoring Stock Transactions, stock par levels, purchasing prices and conducting periodic spot checks/analysis reports,
- Preparing Menu Items and Buffet Costings, Menu Engineering, Banqueting Profit and Loss Accounts, Flash Food Cost Reports and Purchasing Forecasts,
- Evaluating monthly payroll costs related to the Food and Beverage Department,
- Set up Food cost control procedures to reduce pilferages,
- Assisting the Financial Controller in the running and supervision of the hotel's stores and receiving office,
- Covering the duties of the Purchasing Manager in his absence,
- Supervising, Training and providing assistance to subordinates in the receipt, disbursement, storage and issuing of supplies, materials and equipment,
- Undertaking the role of Duty Manager according to the manager's roster thereby ensuring the smooth running of the hotel in all areas.

Purchasing/Stock Control Clerk

Malta Dairy Products

January 1996 – January 1998 (2 years 1 month)

losif Galea's Skills & Expertise

Team Management	Operations Management	Resorts	Business Planning	International Sales	Negotiation	
Business Development	New Business Development	Market Analysis	Start-ups	Contract Negotiation	Casino	Gambling
Hospitality Industry	Hotel Management	Online Gaming	Catering	Affiliate Management	Gaming Industry	Online Gambling

View All (21) Skills

losif Galea's Education

University of Nevada-Las Vegas

Casino Auditing

2012 – 2012

Grade: A-

Online Course in Casino Auditing

University of London

Diploma, Management

2004 – 2007

Diploma in Hotel Operations and Management

Diploma, Hotel Operations and Management






2003 – 2005

Savio College

1988 – 1999

St. Martins Institute

losif Galea's Additional Information

- Websites:
 - Company Website
- Interests:
 - Boating
- Groups and Associations:
-  Abu Dhabi Business Network
 -  Africa Business and Investment Club
 -  Amman Business Network
 -  Anglo Libya Business Group
 -  Asian Gaming



BUSINESS OPPORTUNITIES IN GCC - UAE QATAR SAUDI ARABIA BAHRAIN OMAN



Betting Connections



CASINO & GAMBLING EXECUTIVES -<http://www.casinoexecutivenetwork.com>



Dubai Business Network



Executive Saudi Arabia Business Opportunities



Fraud hunter



Gaming People - The Gaming People Expert Network (+10.000)



Harrah Hotel College at UNLV



ICE Totally Gaming



Invest in Africa



Invest in Tunisia



Iran Investors Network



Kuwait Business and Professional Network



Libya Expertise



Libya Hub



Libya Open for Business



Libya and Middle East business opportunities



Libya's Professional Network



Middle East Business Network



Middle East Investors



Middle East NetWorks



Mobile Gaming 2011



Morocco (Maroc) Investment Opportunities



Morocco Business Analyst group - الشبكة المغربية لمحلي الأعمال - www.moroccobusinessanalyst.com



Network Malta



Online Gambling & Gaming Professionals



Opportunities to Joint Venture within Arab Countries, فرصه المشاركه و الاستثمار في الدول العربيه



PORTFOLIO - WORLDWIDE HOSPITALITY



Qatar Business Network www.qbusnet.com



Qatar Business and Professional Network



Quad Consultancy: Adding Value Through Recruitment & HR Services



Rebuild Libya (Business and Professionals)



Saudi Arabia Business and Professional Network



Senior Management & Directorship within the iGaming Industry



Sports Trading & Odds Compiling



Syria Business and Professional Network



The Economist Newspaper readers



The Pentasia Global Gaming Network



Theme Parks



Think Libya! Think Maghreb!



United Arab Emirates Business and Professional Network



World Casino Events



iGAMING BUSINESS



iGaming Suppliers



libya open resource for business



setting up a business in Libya

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