

GOVERNMENT OF MALTA EXPRESSION OF INTEREST

Development of a cruise liner terminal and berthing facilities and a yacht marina in the Island of Gozo, Malta

One of the main aims of the Government of Malta is to promote and support the economic development of the Island of Gozo for the creation of sustainable and productive jobs for the local population.

A significant commitment of Government in this regard is to ensure that Gozo is equipped with the marine facilities and related infrastructure that it needs to achieve this objective.

The development and promotion of the island of Gozo as a cruise liner and yachting destination are foremost on the Government's agenda for Gozo.

Current Situation

At present there is only one port in Gozo. It is located on the eastern side of the island and is enclosed within two breakwaters. It has relatively new quays and a ferry passenger terminal presently being used primarily for domestic voyages.

There are competing users for the Port:

- An all year scheduled passenger/vehicle ferry service is operated from this port to the closest port on the western side of the Island of Malta on a daily basis;
- A cargo service is also operated from the same port to a port on the north-eastern side of the Island of Malta;
- It is the main fishing port in Gozo with about 200 vessels mooring there;
- There is a small marina for leisure boats and small yachts;
- Cruise ships occasionally anchor seaward of the breakwaters.

Opportunities

Gozo is a popular port of call for yachts coming from Sicily and the Western Mediterranean. Additional yachting facilities would complement the existing marina and potentially develop a marina hopping concept.

The cruise liner industry in Gozo is still in its early stage. Yet it offers the Island of Gozo an opportunity and the prospects to be developed into a niche location. It provides an alternative scenario for sustainable economic growth and a potential diversification of coastal and marine tourism in Gozo.

"My Government will be launching an international Expression of Interest for the development of a new cruise liner terminal in Gozo, to complement that in Valletta. We are certain that Gozo will provide not only an excellent business opportunity but also a vibrant new destination for the mainstream cruise liner industry." The Prime Minister of Malta on the occasion of the European Maritime Day – 20th May 2013.

Submission of interest

The Maltese Government is inviting submissions from persons/organisations interested in the design, build and operate, for the whole or severally, of a facility for cruise liners and a yacht marina, for the two or severally.

Interested persons/organisations shall include in their proposals the following information:

- i) Name of submitting person(s)/organisation;
- ii) Contact information for person(s) authorised to represent the submitting person(s)/organisation;
- iii) Brief description of person(s)/organisation, including legal structure;
- iv) A statement on which of the design, build and operate components they are interested in;
- v) A statement on which of the cruise-liner facility and yacht marina they are interested in;
- vi) Their experience and competence in similar projects;
- vii) A description of how the components they are interested in will be carried out;
- viii) Proposed contracts periods;
- ix) A Business Plan indicating capital outlays and recurrent revenue and expenditure;
- x) An indication of the Company's financial strengths.

Those interested should submit their proposals to the Ministry for Gozo by not later than the 30th September 2013 by registered mail sent to the following address:

The Permanent Secretary
Ministry for Gozo
St Francis Square
Victoria VCT1335
Gozo, Malta

Or by e-mail on permsec.mgoz@gov.mt

All correspondence will be treated confidentially.

